

Data Entry For Financial Forecast Analysis

	2006	2007	2008	2009	Four Year Totals
Sales					
Sales	2,010,000	2,060,000	2,121,800	2,391,800	8,583,600
Other	0	0	0	0	0
Total Sales	2,010,000	2,060,000	2,121,800	2,391,800	8,583,600
Less Cost of Goods Sold					
Materials	320,000	329,600	339,488	389,088	1,378,176
Labor	500,000	515,000	530,450	545,450	2,090,900
Overhead	125,000	128,750	132,613	186,363	572,725
Other	0	0	0	0	0
Total Cost of Goods Sold	945,000	973,350	1,002,551	1,120,901	4,041,801
Gross Profit	1,065,000	1,086,650	1,119,250	1,270,900	4,541,799
Operating Expenses					
Salaries and wages	190,000	190,000	190,000	190,000	760,000
Employee benefits	50,000	51,500	53,045	54,545	209,090
Payroll taxes	30,000	30,900	31,827	32,727	125,454
Rent	5,000	5,150	5,305	5,455	20,909
Utilities	3,000	3,090	3,183	3,273	12,545
Repairs and maintenance	1,000	1,030	1,061	1,061	4,152
Insurance	1,000	1,030	1,061	1,061	4,152
Travel	2,133	2,197	2,263	2,263	8,856
Telephone	11,000	11,330	11,670	12,670	46,670
Postage	4,000	4,120	4,244	4,244	16,607
Office supplies	6,000	6,180	6,365	6,365	24,911
Advertising	1,000	1,030	1,061	1,061	4,152
Marketing/promotion	3,000	3,090	3,183	3,183	12,455
Professional fees	1,000	1,030	1,061	1,061	4,152
Training and development	1,000	1,030	1,061	1,061	4,152
Bank charges	1,000	1,030	1,061	1,061	4,152
Depreciation	1,000	1,030	1,061	1,061	4,152
Interest Expense	6,000	6,000	6,000	6,000	24,000
Other	0	0	0	0	0
Total Operating Expenses	317,133	320,767	324,510	328,150	1,290,560
Operating Income	747,867	765,883	794,740	942,750	3,251,239
Interest income (expense)	16,250	16,738	17,240	18,227	68,454
Other income (expense)	0	0	0	0	0
Total Nonoperating Income (Expense)	16,250	16,738	17,240	18,227	68,454
Income (Loss) Before Taxes	764,117	782,621	811,979	960,977	3,319,693
Income Taxes	148,563	149,144	152,922	162,629	613,258
Net Income (Loss)	615,554	633,477	659,057	798,348	2,706,435
Cumulative Net Income (Loss)	615,554	1,249,031	1,908,088	2,706,435	5,412,870

Balance Sheet - Years 1 to 4

	Opening	Year 1	Year 2	Year 3	Year 4
ASSETS					
Current Assets					
Cash	507.604	451.000	464.530	478.466	492.820
Notes Receivable	4.300	1.200	3.200	3.000	3.400
Accounts receivable, net	393.928	350.000	360.500	371.315	382.454
Inventory	450.204	400.000	412.000	424.360	437.091
Other	11.255	10.000	10.300	10.609	10.927
Total Current Assets	1.367.291	1.212.200	1.250.530	1.287.750	1.326.692
Long-Term Assets					
Property, plant, and equipment	2.701.221	2.400.000	2.472.000	2.546.160	2.622.545
Less accumulated depreciation	450.204	400.000	412.000	424.360	437.091
Net property, plant, and equipment	2.251.018	2.000.000	2.060.000	2.121.800	2.185.454
Other long-term assets	58.765	55.000	55.900	56.827	57.782
Total Long-Term Assets	2.309.783	2.055.000	2.115.900	2.178.627	2.243.236
Total Assets	3.677.074	3.267.200	3.366.430	3.466.377	3.569.928
LIABILITIES AND SHAREHOLDERS' EQUITY					
Current Liabilities					
Short-term debt	675.305	600.000	618.000	636.540	655.636
Current maturities of long-term debt	112.551	100.000	103.000	106.090	109.273
Accounts payable	112.551	100.000	103.000	106.090	109.273
Income taxes payable	33.765	30.000	30.900	31.827	32.782
Accrued liabilities	101.296	90.000	92.700	95.481	98.345
Other	18.008	16.000	16.480	16.974	17.484
Total Current Liabilities	1.053.476	936.000	964.080	993.002	1.022.792
Long-Term Liabilities					
Long-term debt less current maturities	692.156	601.200	624.200	645.630	668.308
Deferred income taxes	112.551	100.000	103.000	106.090	109.273
Other long-term liabilities	85.903	79.000	80.650	82.350	84.101
Total Long-Term Liabilities	890.610	780.200	807.850	834.070	861.682
Total Liabilities	1.944.086	1.716.200	1.771.930	1.827.072	1.884.474
Shareholders' Equity					
Common stock	100.000	100.000	100.000	100.000	100.000
Additional paid-in capital	1.000	1.000	1.000	1.000	1.000
Retained earnings	56.275	50.000	51.500	53.045	54.636
Other	1.575.712	1.400.000	1.442.000	1.485.260	1.529.818
Total Shareholders' Equity	1.732.988	1.551.000	1.594.500	1.639.305	1.685.454
Total Liabilities and Shareholders' Equity	3.677.074	3.267.200	3.366.430	3.466.377	3.569.929

Forecast Analysis - Income Statement

	2006	2007	2008	2009	2010	2011	2012	2013	Totals
Sales									
Sales	2,010,000	2,060,000	2,121,800	2,391,800	2,447,700	2,568,420	2,689,140	2,809,860	19,098,720
Other	0	0	0	0	0	0	0	0	0
Total Sales	2,010,000	2,060,000	2,121,800	2,391,800	2,447,700	2,568,420	2,689,140	2,809,860	19,098,720
Less Cost of Goods Sold									
Materials	320,000	329,600	339,488	389,088	398,832	420,547	442,262	463,978	3,103,795
Labor	500,000	515,000	530,450	545,450	560,675	575,855	591,035	606,215	4,424,680
Overhead	125,000	128,750	132,613	186,363	190,169	208,964	227,759	246,554	1,446,170
Other	0	0	0	0	0	0	0	0	0
Total Cost of Goods Sold	945,000	973,350	1,002,551	1,120,901	1,149,676	1,205,366	1,261,056	1,316,746	8,974,645
Gross Profit	1,065,000	1,086,650	1,119,250	1,270,900	1,298,024	1,363,054	1,428,084	1,493,114	10,124,075
Operating Expenses									
Salaries and wages	190,000	190,000	190,000	190,000	190,000	190,000	190,000	190,000	1,520,000
Employee benefits	50,000	51,500	53,045	54,545	56,068	57,586	59,104	60,622	442,468
Payroll taxes	30,000	30,900	31,827	32,727	33,641	34,551	35,462	36,373	265,481
Rent	5,000	5,150	5,305	5,455	5,607	5,759	5,910	6,062	44,247
Utilities	3,000	3,090	3,183	3,273	3,364	3,455	3,546	3,637	26,548
Repairs and maintenance	1,000	1,030	1,061	1,061	1,091	1,113	1,134	1,155	8,645
Insurance	1,000	1,030	1,061	1,061	1,091	1,113	1,134	1,155	8,645
Travel	2,133	2,197	2,263	2,263	2,328	2,373	2,419	2,465	18,441
Telephone	11,000	11,330	11,670	12,670	13,005	13,540	14,075	14,610	101,899
Postage	4,000	4,120	4,244	4,244	4,365	4,451	4,536	4,622	34,581
Office supplies	6,000	6,180	6,365	6,365	6,548	6,676	6,804	6,933	51,872
Advertising	1,000	1,030	1,061	1,061	1,091	1,113	1,134	1,155	8,645
Marketing/promotion	3,000	3,090	3,183	3,183	3,274	3,338	3,402	3,466	25,936
Professional fees	1,000	1,030	1,061	1,061	1,091	1,113	1,134	1,155	8,645
Training and development	1,000	1,030	1,061	1,061	1,091	1,113	1,134	1,155	8,645
Bank charges	1,000	1,030	1,061	1,061	1,091	1,113	1,134	1,155	8,645
Depreciation	1,000	1,030	1,061	1,061	1,091	1,113	1,134	1,155	8,645
Interest Expense	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	48,000
Other	0	0	0	0	0	0	0	0	0
Total Operating Expenses	317,133	320,767	324,510	328,150	331,838	335,518	339,197	342,877	1,290,560
Operating Income	747,867	765,883	794,740	942,750	966,186	1,027,536	1,088,887	1,150,237	8,833,515
Interest income (expense)	16,250	16,738	17,240	18,227	18,722	19,365	20,009	20,652	147,202
Other income (expense)	0	0	0	0	0	0	0	0	0
Total Nonoperating Income (Expense)	16,250	16,738	17,240	18,227	18,722	19,365	20,009	20,652	147,202
Income (Loss) Before Taxes	764,117	782,621	811,979	960,977	984,908	1,046,901	1,108,895	1,170,889	8,980,717
Income Taxes	148,563	149,144	152,922	162,629	164,809	169,406	174,004	178,602	1,300,079
Net Income (Loss)	615,554	633,477	659,057	798,348	820,099	877,495	934,891	992,287	7,680,638
Cumulative Net Income (Loss)	615,554	1,249,031	1,908,088	2,706,435	820,099	1,697,594	2,632,485	3,624,772	10,387,073

Forecast Analysis - Balance Sheet

	Opening	Year 1	Year 2	Year 3	Opening	Year 1	Year 2	Year 3	Year 4
ASSETS									
Current Assets									
Cash	507.604	451.000	464.530	478.466	456.929	449.540	442.152	434.763	492.820
Notes Receivable	4.300	1.200	3.200	3.000	2.450	2.260	2.070	1.880	3.400
Accounts receivable, net	393.928	350.000	360.500	371.315	354.601	348.867	343.133	337.399	382.454
Inventory	450.204	400.000	412.000	424.360	405.258	398.705	392.152	385.599	437.091
Other	11.255	10.000	10.300	10.609	10.131	9.968	9.804	9.640	10.927
Total Current Assets	1.367.291	1.212.200	1.250.530	1.287.750	1.229.369	1.209.340	1.189.311	1.169.281	1.326.692
Long-Term Assets									
Property, plant, and equipment	2.701.221	2.400.000	2.472.000	2.546.160	2.431.549	2.392.231	2.352.913	2.313.594	2.622.545
Less accumulated depreciation	450.204	400.000	412.000	424.360	405.258	398.705	392.152	385.599	437.091
Net property, plant, and equipment	2.251.018	2.000.000	2.060.000	2.121.800	2.026.291	1.993.526	1.960.761	1.927.995	2.185.454
Other long-term assets	58.765	55.000	55.900	56.827	55.394	54.903	54.411	53.920	57.782
Total Long-Term Assets	2.309.783	2.055.000	2.115.900	2.178.627	2.081.686	2.048.429	2.015.172	1.981.915	2.243.236
Total Assets	3.677.074	3.267.200	3.366.430	3.466.377	3.311.055	3.257.769	3.204.483	3.151.196	3.569.928
LIABILITIES AND SHAREHOLDERS' EQUITY									
Current Liabilities									
Short-term debt	675.305	600.000	618.000	636.540	607.887	598.058	588.228	578.399	655.636
Current maturities of long-term debt	112.551	100.000	103.000	106.090	101.315	99.676	98.038	96.400	109.273
Accounts payable	112.551	100.000	103.000	106.090	101.315	99.676	98.038	96.400	109.273
Income taxes payable	33.765	30.000	30.900	31.827	30.394	29.903	29.411	28.920	32.782
Accrued liabilities	101.296	90.000	92.700	95.481	91.183	89.709	88.234	86.760	98.345
Other	18.008	16.000	16.480	16.974	16.210	15.948	15.686	15.424	17.484
Total Current Liabilities	1.053.476	936.000	964.080	993.002	948.304	932.970	917.636	902.302	1.022.792
Long-Term Liabilities									
Long-term debt less current maturities	692.156	601.200	624.200	645.630	611.652	599.994	588.336	576.678	668.308
Deferred income taxes	112.551	100.000	103.000	106.090	101.315	99.676	98.038	96.400	109.273
Other long-term liabilities	85.903	79.000	80.650	82.350	79.724	78.823	77.922	77.021	84.101
Total Long-Term Liabilities	890.610	780.200	807.850	834.070	792.690	778.493	764.296	750.099	861.682
Total Liabilities	1.944.086	1.716.200	1.771.930	1.827.072	1.740.994	1.711.463	1.681.932	1.652.401	1.884.474
Shareholders' Equity									
Common stock	100.000	100.000	100.000	100.000	100.000	100.000	100.000	100.000	100.000
Additional paid-in capital	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
Retained earnings	56.275	50.000	51.500	53.045	50.657	49.838	49.019	48.200	54.636
Other	1.575.712	1.400.000	1.442.000	1.485.260	1.418.404	1.395.468	1.372.532	1.349.597	1.529.818
Total Shareholders' Equity	1.732.988	1.551.000	1.594.500	1.639.305	1.570.061	1.546.306	1.522.551	1.498.797	1.685.454
Total Liabilities and Shareholders' Equity	3.677.074	3.267.200	3.366.430	3.466.377	3.311.055	3.257.769	3.204.483	3.151.197	3.569.929